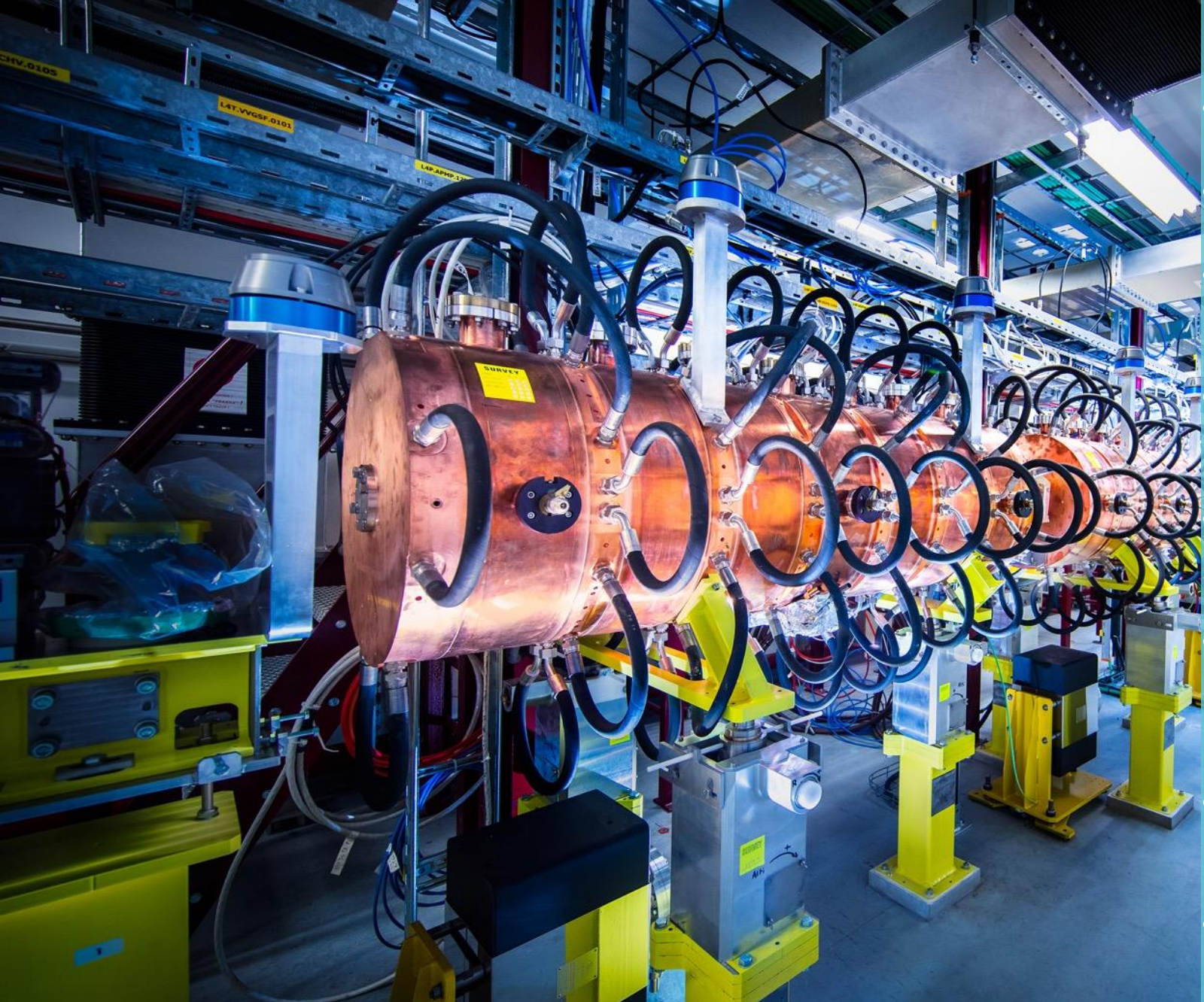




Group meeting (September 2023)
Cristina Lara
Head of Procurement

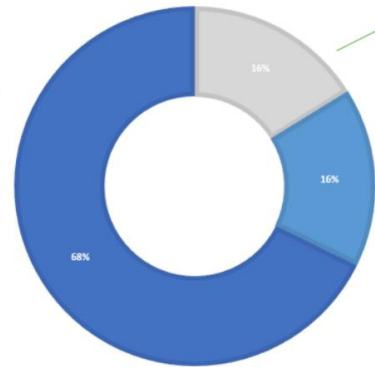


Agenda:

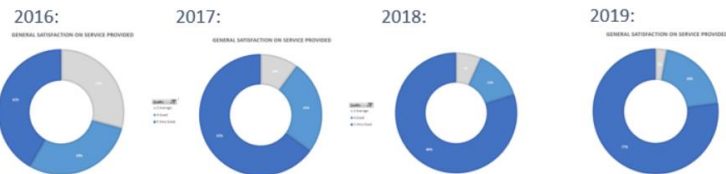
- 9h-9h25: Satisfaction survey (Lisa)
- 9h25-9h30 : Savings (Cristina)
- 9h30-55h : Industrial return calculations (Cristina)
- 9h55-10h05 : Section presentation IPT-PI-SU (Josh)
- 10h05-10h15 : Futurs projects and important dates (Lisa, Cristina)
- 10h15-10h35: Trello, Power BI, modifications of depot and transport conditions in Qualiac (Simon)
- 10h35-10h40 : AOB: Personnel appointments,
- 10h40 : visit to the SGW (J erome)

Overall satisfaction 2020

84% 'Good' or 'Very Good'
vs 97% in 2019
and 93% in 2018



16% 'Average' in 2020
vs 3% in 2019

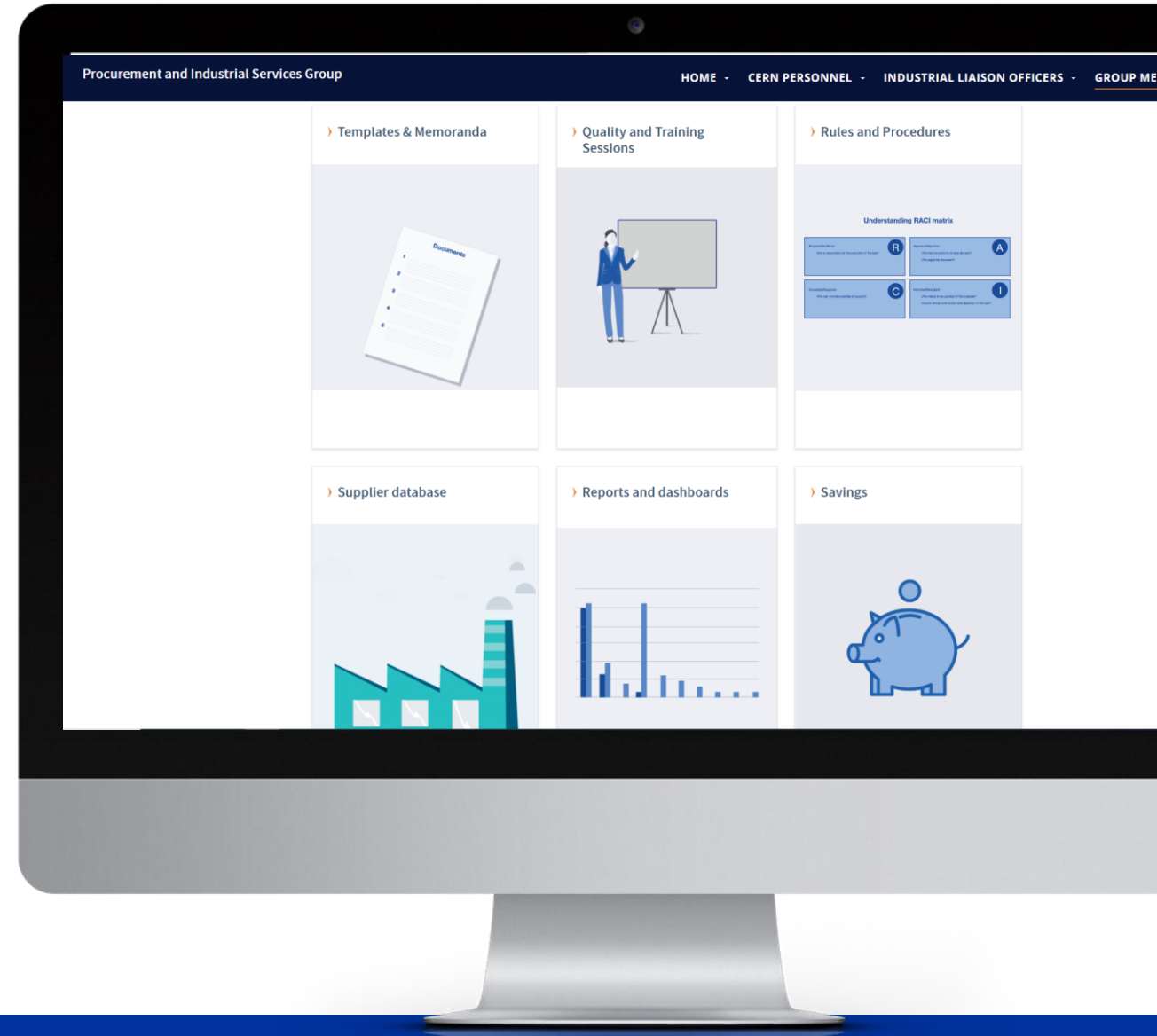


Quality

- 3. Average
- 4. Good
- 5. Very Good

Satisfaction Survey (2022)

Savings



Reminder

Objective	<ul style="list-style-type: none">• Keep track of all savings >2'000CHF following negotiation• Prove our direct value added for the Organisation
Types of savings	<ul style="list-style-type: none">• Firm savings: savings following negotiation for known total price from the beginning (e.g. individual orders, F, K, T contracts)• Estimated savings: savings following negotiation for blanket order contracts (e.g. B, L, S, X contracts) as you do not know the final consumption or total contract duration• NOT considered as a savings: claims (not very realistic very often)

Please enter the information on a regular basis



Well Balanced (≥ 1)	Poorly Balanced ($0.40 \geq x < 1$)	Very Poorly Balanced (< 0.40)
Austria Estonia* France Hungary Italy Lithuania* Switzerland Türkiye	Belgium Croatia* Cyprus* Czech Republic Finland Germany Greece Netherlands Pakistan* Poland Portugal Romania Slovenia* Spain Sweden Ukraine* Latvia* Norway Serbia* United Kingdom	Bulgaria Denmark India* Israel Ukraine*

* Associate Member State or Associate Member State in pre-stage of membership

Industrial return calculation and follow up

Industrial return coefficient

Based on payments

Industrial return coefficient

For Supply contracts and for a 12-month period starting on 1st March, defined as:

*“The **ratio** between a Member State's percentage share of the value of all Supply contracts during the preceding 4 years and that Member State's percentage contribution to the CERN Budget over the same period”.*

$$\text{Return Coef.} = \frac{\% \text{ expenditure in the MS}}{\% \text{ contribution to CERN budget for this MS}}$$

Excluding:

- ✓ Purchases funded by non-Member States (i.e. non CERN money: HEP Institutes, donations)
- ✓ Purchases originated in non-Member States (US, CN, etc)

Status definition

Over a 4-year period:

- Very poorly balanced : < 0.40 (not defined in PR as such)
- Poorly balanced (PB) : $0.40 \geq x < 1$
- Well balanced (WB): ≥ 1

Follow up c

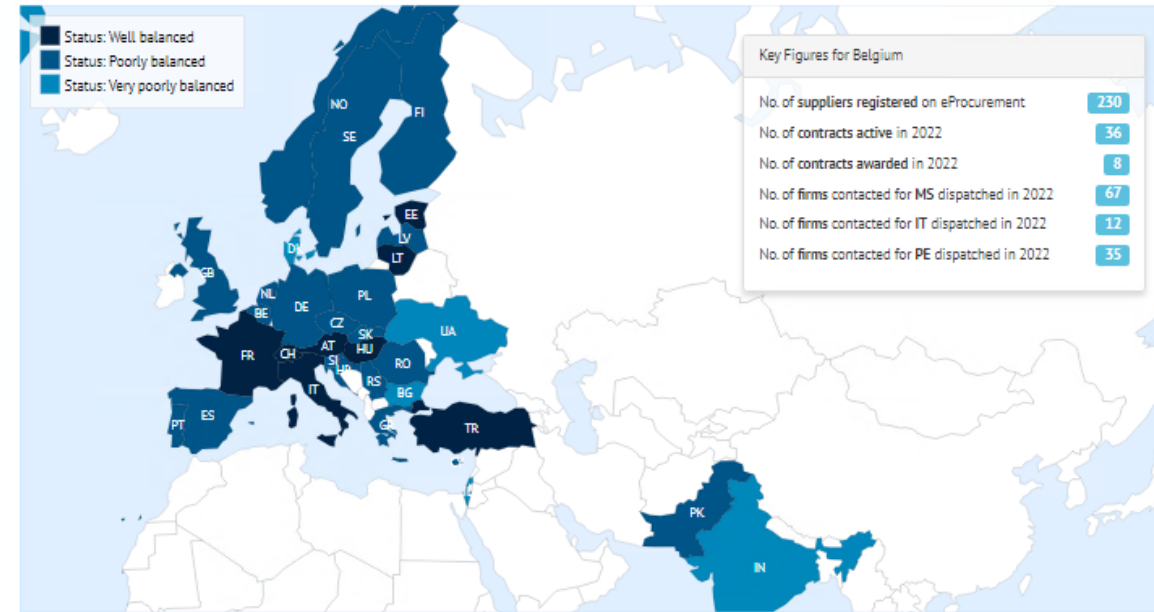
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Status of Member States (For Supply contracts from 01.03.2023 until end of February 2024)

Download Map

Select country:

Belgium



Annual contributions and industrial returns for Belgium

Contributions (kCHF)			
Year	Country Contribution	All Countries	%
2018	30 392	1 148 237	2.65
2019	30 693	1 171 420	2.62
2020	31 269	1 196 893	2.61
2021	32 398	1 199 321	2.7
2022	32 668	1 205 987	2.71
2023*	33 204	1 230 382	2.7

Expenditures (All countries totals, kCHF)			
Year	Supplies	Services	
2018	267 860	146 760	
2019	261 375	167 528	
2020	207 407	131 216	
2021	206 717	133 358	
2022	226 311	127 469	
2023*	318 802	134 618	

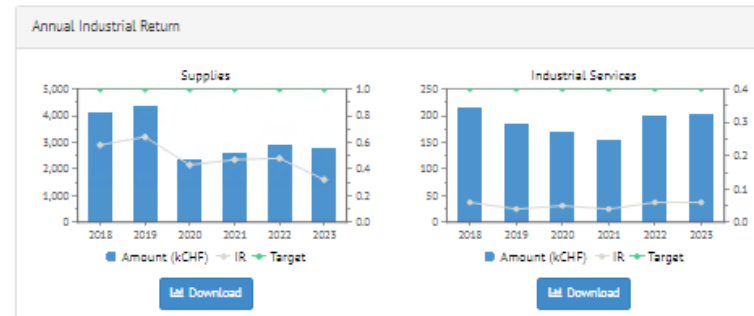
*Provisional figure

Expenditures (Belgium, kCHF)			
Year	Supplies	Services	
2018	4 115	215	
2019	4 353	184	
2020	2 340	169	
2021	2 624	156	
2022	2 923	201	
2023*	2 768	202	

*Provisional figure

Industrial Return					
Year	Supplies		Services		4 years coefficient
	Ratio	Target	Ratio	Target	
2018	0.58	1	0.06	0.4	
2019	0.64	1	0.04	0.4	
2020	0.43	1	0.05	0.4	
2021	0.47	1	0.04	0.4	
2022	0.48	1	0.06	0.4	
2023*	0.32	1	0.06	0.4	

*Provisional figure based on commitments



Reports and dashboards

Procurement Report

Country Procurement Overview

Associate MS Expenditure

Volume of Work

Industrial returns

Procurement Cube

Orders per tendering procedure

Planning procedures



Follow up of Industrial return coefficient

› Reports and dashboards

Procurement Report

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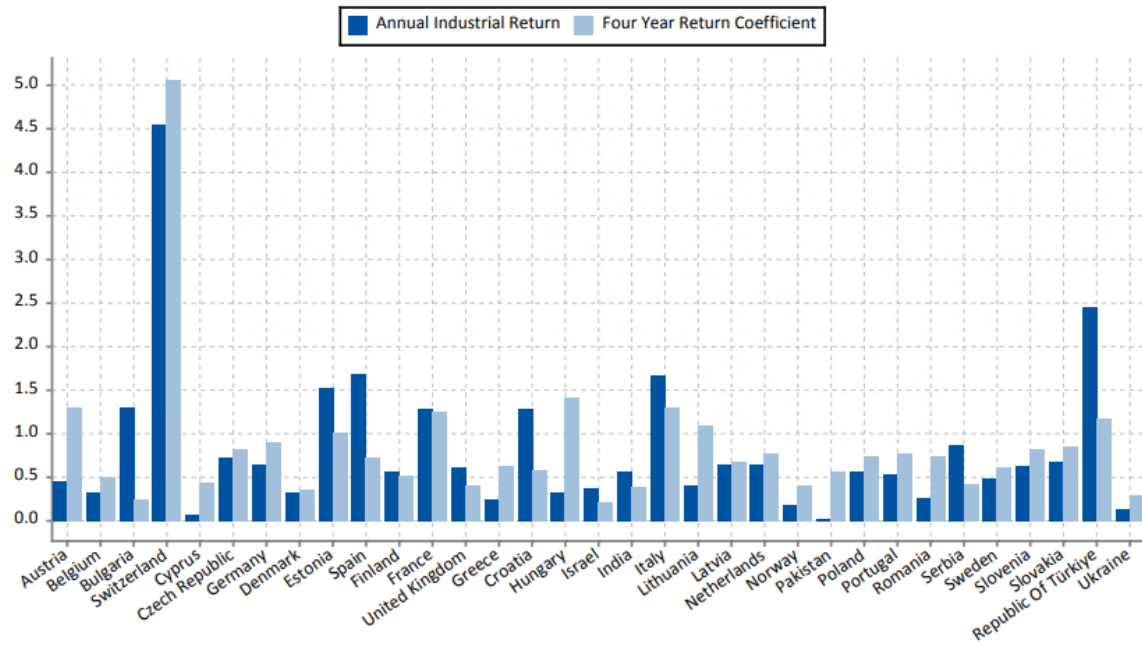
Industrial returns

You will find here three reports showing:

- 1) [Member state returns](#)
- 2) [Industrial returns per department \(committed\)](#)
- 3) [Industrial returns based on paid amounts](#)
- 4) [IR and active contracts per country](#)

Click on the links to open the reports.

1) Member state returns (based on commitments)



Country	2023 (commitment)			2019 - 2022 (paid)		
	Supplies (CHF)	Contribution (CHF)	Industrial Return	Supplies (CHF)	Contribution (CHF)	Return Coefficient
Austria	3,173,550	26,549,450	0.46	25,154,847	101,597,450	1.31
Belgium	2,767,839	33,203,550	0.32	12,239,153	127,027,850	0.51
Bulgaria	1,430,594	4,237,050	1.30	681,762	14,735,250	0.24
Switzerland	53,549,269	45,417,050	4.55	179,482,543	187,780,750	5.06
Cyprus*	18,440	1,074,350	0.07	332,350	4,025,350	0.44
Czech Republic	2,639,707	13,976,900	0.73	7,378,753	47,880,500	0.82
Germany	42,177,279	251,858,400	0.65	166,945,808	968,141,200	0.91
Denmark	1,876,665	22,029,550	0.33	5,742,406	83,461,750	0.36
Estonia*	541,753	1,363,650	1.53	447,625	2,330,850	1.02
Spain	37,939,731	86,980,600	1.68	45,829,145	337,260,850	0.72
Finland	2,401,673	16,145,750	0.57	6,145,220	61,979,250	0.52
France	53,957,394	161,802,600	1.29	153,776,794	647,857,050	1.26
United Kingdom	28,762,186	180,005,650	0.62	55,394,041	713,886,150	0.41
Greece	724,097	11,887,650	0.24	5,790,246	48,890,100	0.63
Croatia*	334,466	1,000,000	1.29	355,890	3,250,000	0.58
Hungary	736,064	8,822,100	0.32	8,285,032	31,092,000	1.41
Israel	2,415,637	25,147,000	0.37	3,535,502	87,361,950	0.21
India*	2,445,999	16,940,500	0.56	4,558,335	62,155,700	0.39
Italy	52,410,638	120,981,200	1.67	119,955,330	482,892,400	1.31
Lithuania*	104,903	1,000,000	0.40	822,226	4,000,000	1.09
Latvia*	172,060	1,045,350	0.64	196,703	1,534,850	0.68
Netherlands	9,608,398	57,511,300	0.64	31,751,669	215,379,700	0.78
Norway	1,289,088	25,762,700	0.19	8,367,449	108,887,900	0.41
Pakistan*	10,928	2,043,550	0.02	775,077	7,286,250	0.56
Poland	5,347,340	36,810,950	0.56	18,465,576	132,266,700	0.74
Portugal	1,841,245	13,331,450	0.53	7,572,293	51,295,800	0.78
Romania	1,071,832	15,297,250	0.27	7,338,729	52,779,050	0.74
Serbia	725,488	3,209,900	0.87	894,368	11,149,750	0.42
Sweden	3,798,161	30,644,800	0.48	13,966,012	121,281,400	0.61
Slovenia*	362,826	2,207,400	0.63	776,968	4,960,450	0.83
Slovakia	1,127,971	6,374,850	0.68	3,828,755	23,459,550	0.86
Republic Of Türkiye*	3,004,462	4,719,350	2.46	4,800,428	21,733,550	1.17
Ukraine*	34,580	1,000,000	0.13	222,501	4,000,000	0.29
Sub-total	318,802,264	1,230,381,850		901,809,535	4,773,621,350	
Others	22,991,489		0.00			
United States Of America	19,237,398		0.00			
Sub-total	42,228,887	0		0	0	
Total	361,031,151	1,230,381,850		901,809,535	4,773,621,350	

2) Industrial return per dept (commitments current year only)

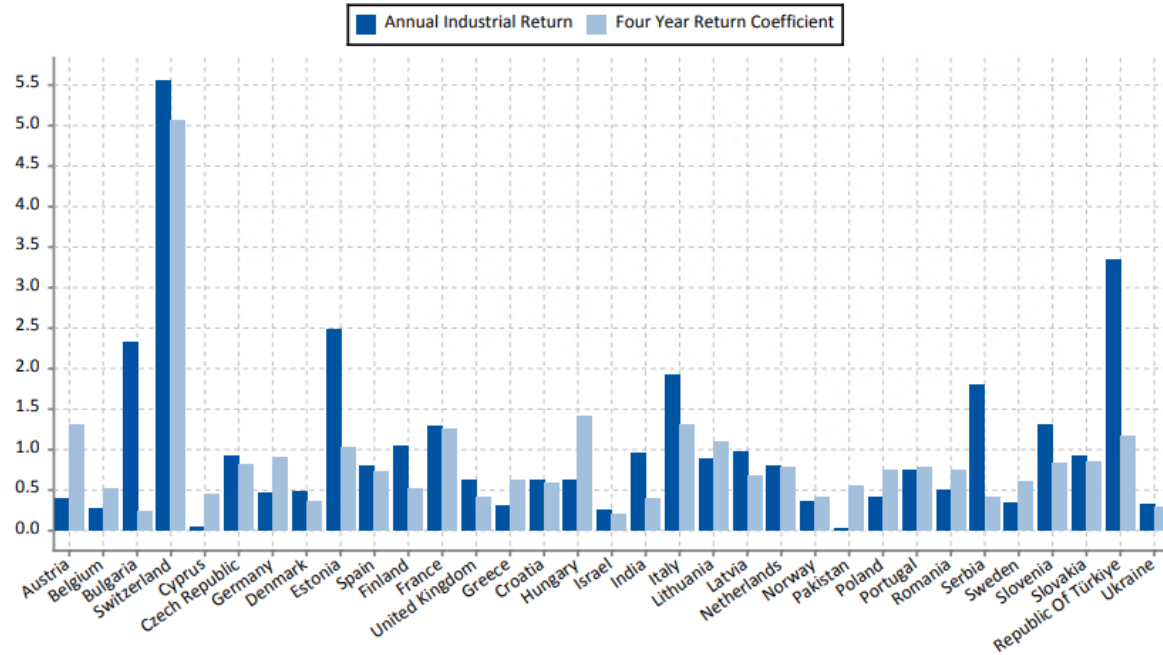
	Provisional expenditure and industrial return for 2023 per department/sector, based on the budget codes																																			
	TOTAL		ATS		BE		DG		EN		EP		FAP		HR		HSE		IPT		IR		IT		TE		TH		SCE		CERN_ROOT		RCS		SY	
	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF	IR	CHF			
Austria	3,173,550	0.46	553,979	4.69	178,782	0.74	13	0.00	611,080	0.62	16,060	0.04	11	0.00	2,689	0.12	13,780	0.13	57	0.00	50,723	0.08	49,177	0.07	632,115	0.36	67	0.07	930,732	1.22	-125,731	(1.26)	96	0.00	259,918	c
Belgium	2,767,839	0.32	12,348	0.08	92,255	0.30	85,407	4.83	1,222,571	0.99	353,891	0.72	76,197	0.84	56,677	1.96	1,705	0.01	27,948	1.62	148,623	0.19	176,797	0.19	214,870	0.10	105	0.09	130,299	0.14	71,933	0.58	51,093	0.08	45,119	c
Bulgaria	1,430,594	1.30	3	0.00	82	0.00	0	0.00	17,785	0.11	1,459	0.02	364,745	31.56	0	0.00	288	0.02	11	0.00	45,706	0.46	973,619	8.21	400	0.00	2	0.02	21,317	0.17	-0	(0.00)	4,504	0.06	673	c
Switzerland	53,549,269	4.55	800,065	3.96	2,576,384	6.23	232,652	9.62	2,224,966	1.31	3,041,388	4.52	797,556	6.44	385,780	9.74	1,482,242	8.12	43,524	1.84	6,372,186	6.01	2,337,644	1.84	13,254,731	4.37	5,509	3.58	11,247,065	8.61	5,100,324	29.87	1,982,816	2.30	1,664,435	2
Cyprus	18,440	0.07	68	0.01	0	0.00	0	0.00	18,372	0.46	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	c
Czech Republic	2,639,707	0.73	122	0.00	31,923	0.25	9	0.00	693,766	1.33	53,015	0.26	57	0.00	25	0.00	31,361	0.56	133	0.02	54,643	0.17	11,508	0.03	952,281	1.02	19	0.04	392,520	0.98	-32,330	(0.62)	374	0.00	450,281	2
Germany	42,177,279	0.65	629,580	0.56	3,227,388	1.41	136,030	1.01	7,350,717	0.78	3,553,567	0.95	16,776	0.02	27,988	0.13	506,087	0.50	44,995	0.34	1,490,631	0.25	767,350	0.11	16,755,146	1.00	269	0.03	3,050,701	0.42	-424,271	(0.45)	448,518	0.09	4,595,808	1
Denmark	1,876,665	0.33	18	0.00	19,222	0.10	2	0.00	1,287,863	1.57	147,002	0.45	17	0.00	7	0.00	5,881	0.07	27,314	2.38	110,346	0.21	16,677	0.03	140,684	0.10	2	0.00	8,349	0.01	30	0.00	4,917	0.01	108,335	c
Estonia	541,753	1.53	38	0.01	82,746	6.66	1	0.00	34,841	0.68	40,831	2.02	377,192	101.42	1	0.00	93	0.02	13	0.02	199	0.01	126	0.00	2,846	0.03	7	0.16	64	0.00	66	0.01	158	0.01	2,529	c
Spain	37,939,731	1.68	430,932	1.11	311,504	0.39	1	0.00	7,486,148	2.30	875,864	0.68	82,583	0.35	4,845	0.06	17,573	0.05	142,004	3.14	544,279	0.27	165,891	0.07	12,233,485	2.10	2	0.00	2,275,452	0.91	876	0.00	12,515,063	7.58	853,230	c
Finland	2,401,673	0.57	133,751	1.86	137	0.00	0	0.00	478,938	0.79	26,060	0.11	0	0.00	0	0.00	214,947	3.31	38,004	4.53	4,580	0.01	16,190	0.04	475,981	0.44	1	0.00	899,488	1.94	-15,034	(0.25)	22	0.00	128,607	c
France	53,957,394	1.29	1,123,464	1.56	1,435,051	0.97	116,017	1.35	6,989,070	1.16	3,343,372	1.39	397,246	0.90	153,057	1.08	1,314,274	2.02	27,130	0.32	1,267,075	0.34	13,380,386	2.96	8,990,715	0.83	33,037	6.02	9,337,665	2.01	534,712	0.88	2,340,493	0.76	3,174,629	1
United Kingdom	28,762,186	0.62	1,181,504	1.48	865,531	0.53	64,527	0.67	1,546,311	0.23	611,169	0.23	406,242	0.83	277,571	1.77	70,838	0.10	197,742	2.11	555,458	0.13	12,756,990	2.53	5,192,649	0.43	2,227	0.36	896,168	0.17	-216,596	(0.32)	730,490	0.21	3,623,366	1
Greece	724,097	0.24	8,977	0.17	208,371	1.92	0	0.00	213,820	0.48	9,405	0.05	0	0.00	0	0.00	6,653	0.14	17,009	2.75	11,964	0.04	4	0.00	101,970	0.13	0	0.00	88,898	0.26	7	0.00	91	0.00	56,927	c
Croatia	334,466	1.29	2	0.00	4,372	0.48	0	0.00	271,351	7.27	47	0.00	0	0.00	0	0.00	18,080	4.50	1	0.00	6	0.00	4,421	0.16	28,512	0.43	0	0.00	1,276	0.04	1	0.00	6	0.00	6,392	c
Hungary	736,064	0.32	2,004	0.05	119,347	1.48	3,864	0.82	170,791	0.52	21,006	0.16	46	0.00	20	0.00	375	0.01	70	0.02	5,342	0.03	170,358	0.69	114,798	0.19	5	0.02	52,162	0.21	72	0.00	176	0.00	75,629	c
Israel	2,415,637	0.37	27	0.00	75,467	0.33	16,731	1.25	91,357	0.10	1,325,411	3.55	0	0.00	4,281	0.20	3,710	0.04	20	0.00	15,044	0.03	112,690	0.16	21,489	0.01	229	0.27	512,666	0.71	789	0.01	43,236	0.09	192,490	c
India	2,445,999	0.56	49	0.00	10,704	0.07	0	0.00	487,163	0.77	301,234	1.20	316,621	6.85	57,254	3.87	156	0.00	22	0.00	256	0.00	443,092	0.93	89,781	0.08	1	0.00	756,171	1.55	-59,757	(0.94)	432	0.00	42,822	c
Italy	52,410,638	1.67	515,097	0.96	975,176	0.88	25	0.00	10,958,975	2.43	3,108,715	1.73	149	0.00	64	0.00	1,196,521	2.46	55,105	0.88	16,386,008	5.80	45,490	0.01	13,632,548	1.69	47	0.01	865,666	0.25	-112,615	(0.25)	2,544,292	1.11	2,239,375	1
Lithuania	104,903	0.40	0	0.00	7,907	0.87	0	0.00	21,194	0.57	14,196	0.96	0	0.00	0	0.00	0	0.00	0	0.00	1	0.00	1	0.00	55,402	0.83	0	0.00	1,173	0.04	0	0.00	1	0.00	5,028	c
Latvia	172,060	0.64	0	0.00	0	0.00	0	0.00	10,407	0.27	0	0.00	161,653	56.70	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	c
Netherlands	9,608,398	0.64	4,244	0.02	82,711	0.16	2	0.00	581,182	0.27	179,073	0.21	322,468	2.06	74,627	1.49	47,677	0.21	1,479	0.05	1,090,420	0.81	1,123,999	0.70	2,622,220	0.68	7	0.00	968,203	0.59	2,411	0.01	2,071,945	1.90	435,731	c
Norway	1,289,088	0.19	2	0.00	4,432	0.02	0	0.00	725,020	0.75	72,244	0.19	0	0.00	0	0.00	2,943	0.03	0	0.00	78,812	0.13	118,671	0.16	74,011	0.04	14	0.02	213,400	0.29	-48,546	(0.50)	25,702	0.05	22,384	c

3) Member state returns (based on payments)



Member States Returns (Purchase of Supplies)

03-09-2023



Country	2023 (Paid)			2019 - 2022 (paid)		
	Supplies (CHF)	Contribution (CHF)	Industrial Return	Supplies (CHF)	Contribution (CHF)	Return Coefficient
Austria	1,132,958	26,549,450	0.40	25,154,847	101,597,450	1.31
Belgium	950,846	33,203,550	0.27	12,239,153	127,027,850	0.51
Bulgaria	1,044,655	4,237,050	2.33	681,762	14,735,250	0.24
Switzerland	26,758,949	45,417,050	5.56	179,482,543	187,780,750	5.06
Cyprus*	5,872	1,074,350	0.05	332,350	4,025,350	0.44
Czech Republic	1,368,022	13,976,900	0.92	7,378,753	47,880,500	0.82
Germany	12,396,816	251,858,400	0.46	166,945,808	968,141,200	0.91
Denmark	1,146,676	22,029,550	0.49	5,742,406	83,461,750	0.36
Estonia*	358,324	1,363,650	2.48	447,625	2,330,850	1.02
Spain	7,240,788	86,980,600	0.79	45,829,145	337,260,850	0.72
Finland	1,801,321	16,145,750	1.05	6,145,220	61,979,250	0.52
France	22,134,610	161,802,600	1.29	153,776,794	647,857,050	1.26
United Kingdom	12,052,185	180,005,650	0.63	55,394,041	713,886,150	0.41
Greece	372,471	11,887,650	0.30	5,790,246	48,890,100	0.63
Croatia*	66,235	1,000,000	0.62	355,890	3,250,000	0.58
Hungary	582,502	8,822,100	0.62	8,285,032	31,092,000	1.41
Israel	684,314	25,147,000	0.26	3,535,502	87,361,950	0.21
India*	1,724,855	16,940,500	0.96	4,558,335	62,155,700	0.39
Italy	24,678,494	120,981,200	1.92	119,955,330	482,892,400	1.31
Lithuania*	93,738	1,000,000	0.88	822,226	4,000,000	1.09
Latvia*	109,014	1,045,350	0.98	196,703	1,534,850	0.68
Netherlands	4,815,933	57,511,300	0.79	31,751,669	215,379,700	0.78
Norway	975,806	25,762,700	0.36	8,367,449	108,887,900	0.41
Pakistan*	6,488	2,043,550	0.03	775,077	7,286,250	0.56
Poland	1,634,789	36,810,950	0.42	18,465,576	132,266,700	0.74
Portugal	1,042,607	13,331,450	0.74	7,572,293	51,295,800	0.78
Romania	808,727	15,297,250	0.50	7,338,729	52,779,050	0.74
Serbia	613,684	3,209,900	1.80	894,368	11,149,750	0.42
Sweden	1,152,209	30,644,800	0.35	13,966,012	121,281,400	0.61
Slovenia*	307,161	2,207,400	1.31	776,968	4,960,450	0.83
Slovakia	629,009	6,374,850	0.93	3,828,755	23,459,550	0.86
Republic Of Türkiye*	1,674,742	4,719,350	3.35	4,800,428	21,733,550	1.17
Ukraine*	34,580	1,000,000	0.33	222,501	4,000,000	0.29



4) IR and active contracts per country

Country status

Member State

Country

GB-UNITED KINGDOM

based on paid

based on commitments

0.63

Annual Return

0.47

Return Coefficient

Active supply contracts

Commitments current year

Report Options

Show 10 entries

Search:

Contract	Start date	End date	Contractor	Contractor country	Title	Description	Country of origin	Technical officer	Procurement officer
All	All	All	All	All	All	All	All	All	All
B1615/SCE	12/10/2019	12/31/2024	SFS UNIMARKET	CH	Screws and bolts	Supply of fasteners and fixing items through a PunchOut catalogue	CN : 19%; TW : 18%; DE : 16%; MY : 11%; IN : 9%; IT : 8%; PH : 5%; SE : 4%; VN : 2%; FR : 1%; CH : 1%; TH : 1%; PL : 1%; CZ : 1%; GB : 1%; DK : 0%; TR : 0%; KH : 0%; ID : 0%; BA : 0%; US : 0%; BE : 0%; HR : 0%; NL : 0%; ES : 0%; HU : 0%; SG : 0%	STEYAERT, Didier	GUERRI DALL'ORO, Simon
B1159/BE	4/5/2001	12/31/2023	TELEDYNE OLDHAM SIMTRONICS	FR	AUTOMATIC GAS DETECTION SYSTEM	Supply and Instal. of Automatic Gas Detection Systems	FR : 72%; NL : 21%; GB : 7%	GRAU, Silvia	MUSSO, Andrea
F767/TE	10/1/2021	1/1/2025	SPECS SURFACE NANO ANALYSIS GMBH	DE	Surface analysis system	Supply of a X-ray Photoelectron Spectrometer System for Surface Analysis Laboratory	DE : 89%; GB : 11%	HIMMERLICH, Marcel	SCHOERLING, Daniel
B1342/HSE	5/1/2012	12/31/2023	HYTERA AUSTRIA GMBH	AT	FB radio communications	Design, delivery, installation, commissioning, maintenance and documentation of a digital radio communication system at CERN	GB : 34%; AT : 28%; DE : 22%; CH : 14%; DK : 2%	PASCAL, Aurelie	AZIZI, Nourdine
B1517/SCE	7/1/2017	12/31/2023	FARNELL SAS	FR	Electronic	Supply of electronic components, instruments and	CN : 25%; MY : 15%; US : 13%; DE : 10%; GB : 6%; TW : 5%; MX : 4%; JP : 3%; CH : 2%; CZ : 2%; FR : 2%; NL : 1%; TH : 1%; HU : 1%; AT : 1%; IL : 1%; PH : 1%; AU : 1%; PT : 1%; CA : 0%; IT : 0%; RO : 0%; IN : 0%; ID : 0%; CR : 0%; DK : 0%; KR : 0%; HK : 0%; GE : 0%; PL : 0%; TN : 0%; VN : 0%;	STEYAERT, Didier	GUERRI DALL'ORO,



Excel file for the follow up with Chris to reach 3 VPMS by 2025

Industrial Return		Simulation 2023 (based on numbers from 2022)		Simulated TOTAL (2020-2023)		Simulated Ind.Return 4Y	Goal for 2023: coefficient = .4
SUPPLIES		supplies including 0.4 IR goal	supplies (like 2022 + 8% inflation)			under 0.4 green 0.4	0.4
MS	AT	4,897,763.40	4,897,763.40			0.176	(9,782,513)
	BE	3,149,942.60	3,149,942.60			0.06	1,590,473
	BG	641,576.87	128,315.37				641,577
	CH	49,142,152.01	49,142,152.01				(122,236,745)
	CY	59,862.49	59,862.49				59,862
	CZ	1,880,683.60	1,880,683.60				(1,259,129)
	DE	39,458,435.16	39,458,435.16				(46,461,779)
	DK	3,206,012.68	1,430,000.00				3,206,013
	EE	399,593.30	399,593.30			0.04	(177,436)
	ES	9,640,557.42	9,640,557.42			0.606	(3,286,845)
	FI	1,880,292.16	1,880,292.16			0.500	724,766
	FR	51,896,040.50	51,896,040.50			1.411	(68,123,621)
	GB	17,319,613.55	17,319,613.55	180,000,000.00	180,000,000.00	0.454	10,313,439
	GR	536,924.18	589,277.50	11,887,650.00	12,476,927.50	0.406	536,924
	HR	167,026.38	167,026.38	1,000,000.00	514,190.93	0.703	(54,634)
	HU	1,227,715.44	1,227,715.44	8,822,100.00	4,648,495.60	0.772	(1,011,193)
	IL	3,895,935.30	854,999.01	25,147,000.00	3,743,858.12	0.221	3,895,935
	IN	2,221,258.18	2,221,258.18	12,212,500.00	5,211,221.15	0.573	1,221,258

After removing 2019

Countries for which we should follow up that commitments made are paid in 2023 (email sent by Adam T.)

- ✓ Belgium (~650kCHF)
- ✓ Greece (~170kCHF)
- ✓ Norway (~330kCHF)
- ✓ Sweden (>2MCHF)

Countries that will remain/become VPBM:

- ✓ Denmark (>2MCHF)
- ✓ Israel (>3MCHF)
- ✓ Romania (>1MCHF) + Ukraine + Pakistan



IPT/PI-SU Section

Our role at CERN

Our section is essential to the success of CERN's operations and its scientific program



160 MCHF annual spend



150+ DO, MS and IT annually



Managing 200+ contracts



Main point of contact for tech. departments and experiments

Josh (Deputy: Daniel)

Other and Back-up

10, 12, 0904

Main clients: HSE, SIS, EN-AA

<p>Daniel (Deputy SL)</p> <p>Cooling, Cryogenics, Vacuum, Magnets and Gases</p> <p>01 06 0901, 0902, 0903 0225</p> <p>Main clients: EN-CV TE BE-EA (gases) EP (cooling systems)</p>	<p>Andrea</p> <p>Electrical Engineering</p> <p>02 (excl. 0205, 0225)</p> <p>Main clients: EN-EL SY-EPC TE-MPE</p>	<p>Julia</p> <p>Cables, RF, Instrumentati on and Machine Tools</p> <p>0205 xx50 0306 0804 +Machine tools</p> <p>Main clients: EN-EL (cables + OF) EP (cables, instrumentatio n) SY-RF</p>	<p>Floris</p> <p>Mechanical Engineering, RM, Heavy Lifting, Transport (ATS)</p> <p>05 11 0905</p> <p>Main clients: EN-MME SY-STI EN-HE</p>	<p>Alvaro</p> <p>Mechanical Engineering, RM, Heavy Lifting, Transport (non-ATS)</p> <p>05 11 0905</p> <p>Main clients: EP HSE SCE</p>	<p>Nordine</p> <p>Electronics, Optics and Detectors</p> <p>03 (excl 0306) 07 08 (excl 0804)</p> <p>Main clients: EP BE-CEM</p>	<p>New Person (1)</p> <p><i>(Josh ad interim)</i></p> <p>IT</p> <p>04</p> <p>Main clients: IT FAP-BC</p>	<p>New Person (2)</p> <p>Mainly DOs, Orders</p>
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Why specialization?

Specialization means we will often buy the same kinds of supplies from the same kinds of companies

Efficiency

- Sourcing will be easier and faster
- We do not need to 'reinvent the wheel' each time we prepare a new strategy and prepare new DO/MS/IT documents
- We know the common commercial issues and risks, and how to handle them
- We have a more complete overview of the market and all CERN's purchases in that domain

Service

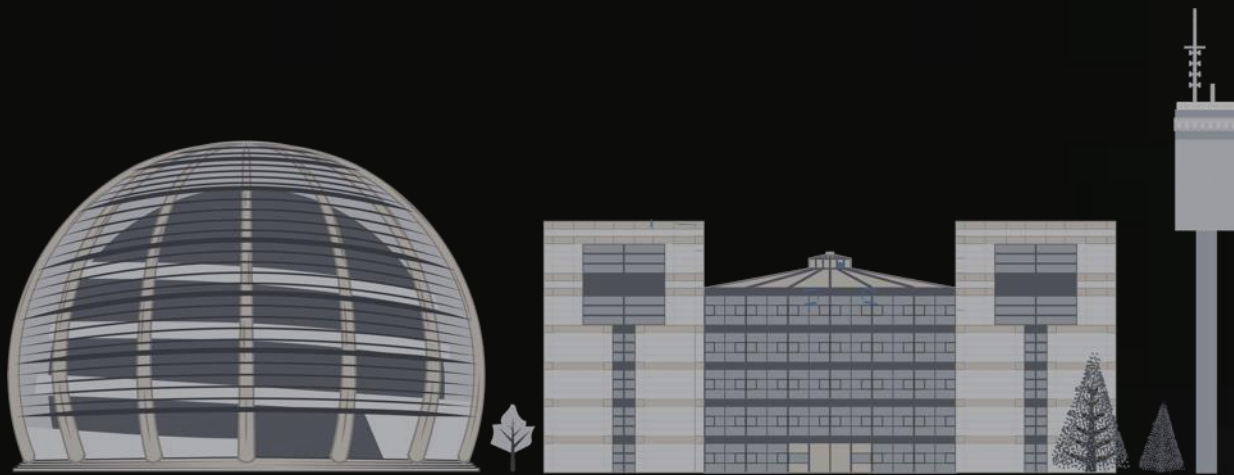
- We will have competences and experience adapted to the supplies we are buying, giving us more legitimacy towards the technical departments
- Many clients are already organized by specialization

Main points of contact by Group/Department

Department	Point of contact
EN	EN-CV: Daniel, EN-EL: Andrea, EN-AA: Josh, EN-IM: New person (1), EN (all other groups): Floris
TE	Daniel
EP	Nordine
SY	SY-STI: Floris, SY-RF: Julia, SY (all other groups): Andrea
BE	BE-ICS, BE-CCS: New person (1)/Josh ad interim, BE-CEM: Nordine, BE (all other groups): Daniel
IT	New person (1)/Josh ad interim
FAP	New person (1)/Josh ad interim
HSE	Josh
SIS	Josh

Back-ups

Procurement Officer	Back-up
Daniel	Andrea
Andrea	Daniel
Julia	Nordine
Nordine	Julia
Floris	Alvaro
Alvaro	Floris
New person (1) / Josh ad interim	Josh / Nordine ad interim
Josh	New person (1) / Daniel ad interim



Future projects and deadlines

Short term (2/3 months)

- Training programme for new arrivals (Lisa)
- Modifications of Procurement Rules (Cristina)
- New procedure for contract signature and circulation
- Financial follow up of contracts (Power BI) (Simon)
- Values and procurement Policy (Cristina)

Next dates:

- ILO Forum: 3rd October
- FC: 4th October
- EiroForum: 17th October
- Draft of Dec FC papers: 9th October



Longer term (up to one year)

- Organize two-days (~11/12 June 2024) sharing best practices with ~100 Procurement professionals from BSBF Organizations (ESA, ESO, ITER, F4E, SKA, ESS, ILL, ESRF)
- Green Procurement implementation



Digital tools

TRELLO

1. Few statistics

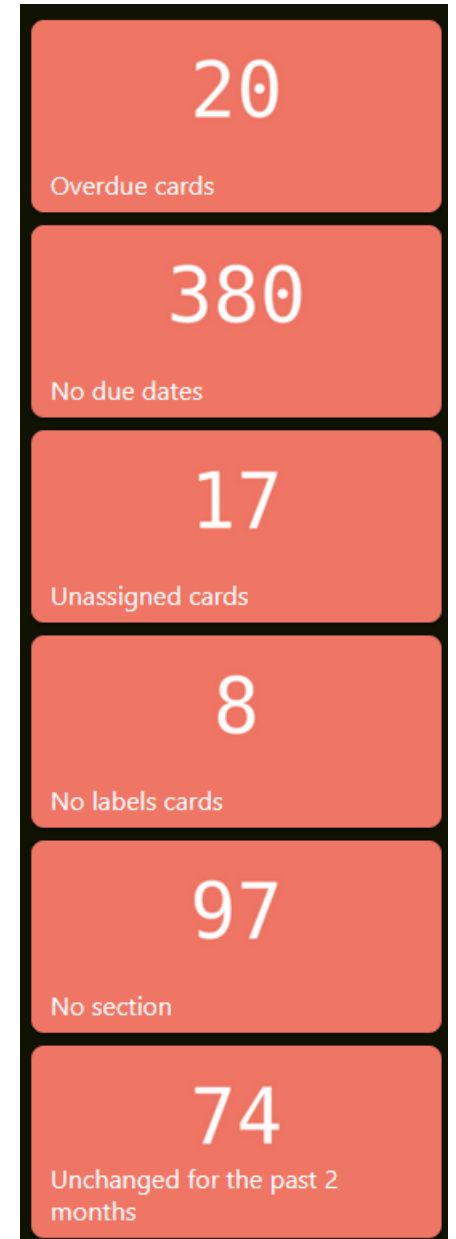
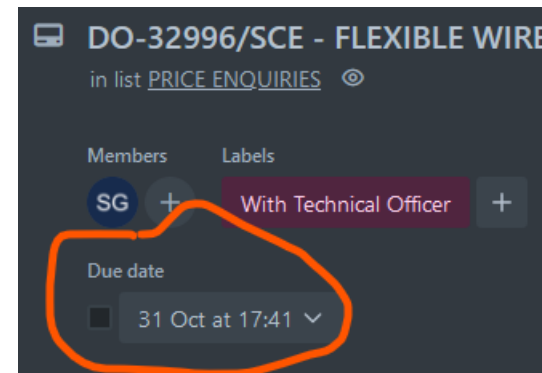
- 292 cards on MS/IT/DO
- 125 card on Contracts

2. Few cards to create especially < 50 kCHF (iValua)

3. Data discrepancies

4. Good Practice for dates:

- Insert the next important date (your estimation)
 - Dispatch; Opening; FC; Signature
- Update it, as soon as you get new information



TRELLO (to go further)

The screenshot shows a Trello board interface. At the top, there is a navigation bar with a filter set to 36 items, user avatars (SG, CA, JD, PS, AH, +24), and a share button. Below this is a calendar for September 2023, with the 12th of the month highlighted. To the right of the calendar is a list of tasks for Tuesday, September 12th. Each task is associated with a blue 'AL' label. The tasks are:

- MS, from *MS-4916/EP/CMS - Supply of Lead Sandwiches for HGICAL*
 - Wait for the documents, then do the last review
 - Look for additional companies
- MS, from *MS-XXXX/EP - CRP anodes*
 - Wait for the Department Request and Technical documents (Description + Questionnaire).
 - Check with IT-4062 (similar requirements) and IT-4730 (procurement strategy)
- MS, from *MS-4900/EP/ATLAS - Supply of Screwed and Welded Aluminium Support Structures*
 - Follow up the responses (closing date is 11-09-2023). Send reminders?
 - Arrange opening of the responses with Jean-Michel
- DO, from *DO-33969/EP/ATLAS - Supply of Aluminium Packaging for chip modules transportation and storage*
 - Create the Tender Form, and wait for the Technical Specification (31-08-2023)
- DO, from *DO-33962/EP/ATLAS - Supply of 63U racks*
 - Wait for the Technical Specification
- DO, from *DO-33944/EP - Supply of Circulation Heaters for CO2*

FINANCIAL FOLLOW-UP (FFU)

<https://cern.ch/financial-follow-up>

In replacement of CET and Pentaho

Consult your Contracts key informations

1. Spends vs autorisation (Contract and FC)
2. Start and end dates
3. Orders on Contracts

Interesting (and fast) when you need to :

1. Sign a DAI
2. Check your forthcoming work of the year :
 - Amendment
 - FC
 - Tender

Procurement Officer
All

FC Approval
False True

End Date
Le 1 Select
No filters applied

ContractType
All

Reference
BS76
BS76/SCE
BS66/SCE
B1741/IR
F782/SCE

Suppliers
All

Active Contract
False True

1
Contracts under FC

7
Contracts

Ref	Name	Suppliers	Tech1	Comm1	Start Date	End Date	Total Contract amount (Car)	Currency	Total Open commitments	Total Paid	Total Committed	% Spent	Total FC authorized amount	Total Committed	amount spent
B1741/IR	Supply of Educational Kits	LEVEL UP	Boselli, Margherita	Davison, Joshua	27/01/2023	31/01/2026	1,089,190.00	EUR	388,825.00	72,809.60	461,634.60	42.38%	1,120,190.00	461,634.60	41.21%
B566/SCE	Desktops, Laptops and Monitors	DANOFFICE IT	Zaidi, Mehak	Guerra Dall'Oro, Simon	12/07/2022	30/08/2024	172,250.00	USD	63,388.00	63,388.00	63,388.00	36.80%	0.00		
B576/SCE	Desktops, Laptops and Monitors	MIB SUISSE SA	Zaidi, Mehak	Guerra Dall'Oro, Simon	15/07/2022	31/08/2024	263,160.00	USD	14,942.00	14,942.00	14,942.00	5.68%	0.00		
B890/SCE	Flex Low Voltage cables	GENERAL CABLE	Zaidi, Mehak	Guerra Dall'Oro, Simon	01/09/2022	31/12/2023	800,000.00	EUR	444,220.87	444,220.87	444,220.87	55.53%	0.00		
F782/SCE	New water jet cutting machine	TECNOLOGIA DE CORTE E INGENIERIA, S.L.	Challoin, David	Bentchikou, Julia	03/04/2023	03/04/2025	264,683.34	EUR	185,278.34	79,405.00	264,683.34	100.00%	0.00		
K4449/SCE	SMB-SMS Project Associate	FUNDACION UNIVERSIDAD DE OVIEDO	Fernandez Gonzalez, Isabel	Azizi, Nouridine	01/10/2019	30/09/2022	32,000.00	EUR	29,333.37	29,333.37	29,333.37	91.67%	0.00		
X228/IT	Synopsis FPGA software	SYNOPSIS INTERNATIONAL LIMITED	Gentsos, Christos	Davison, Joshua	23/10/2021	22/10/2023	65,000.00	USD	62,352.00	62,352.00	62,352.00	95.93%	0.00		
Total							2,686,283.34		574,103.34	766,450.84	1,340,554.18	49.90%	1,120,190.00	1,340,554.18	119.67%

Reference
B1741

B1741/IR

Order
Search
DL1000434
DL1060261
DL1069972

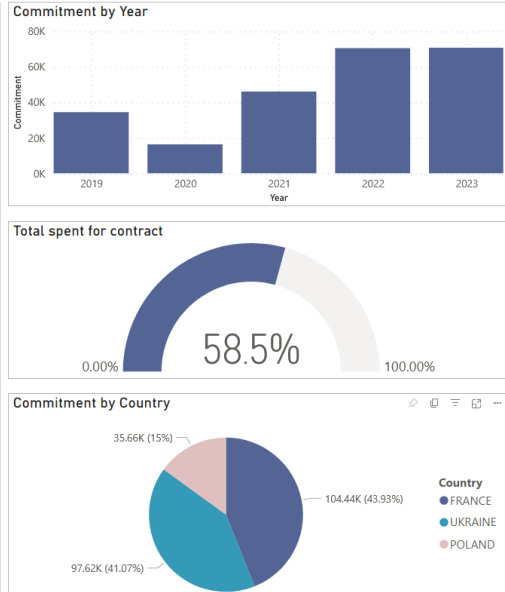
IS PAID
No Yes

CFU_REF	CFU Currency	ORD	Sum of HT_CHF	Sum of HT_CURR	Order Currency	IS_SUPPLY	IS_PAID	PUNCHOUT	BUDGET	Invoice Acc Date
B1741/IR	EUR	DL1000434	18,704.29	19,129.60	EUR	Supply	Yes	No	CERN	4/19/2023
B1741/IR	EUR	DL1000434	13,049.61	13,420.00	EUR	Supply	Yes	No	CERN	6/6/2023
B1741/IR	EUR	DL1000434	19,552.27	20,130.00	EUR	Supply	Yes	No	CERN	6/8/2023
B1741/IR	EUR	DL1000434	19,620.71	20,130.00	EUR	Supply	Yes	No	CERN	6/9/2023
B1741/IR	EUR	DL1060261	370,104.75	386,250.00	EUR	Supply	No	No	CERN	12/21/9999
B1741/IR	EUR	DL1069972	2,465.56	2,575.00	EUR	Supply	No	No	CERN	12/21/9999
Total			443,497.20	461,634.60						

Contract reference
B1565
B1565/SCE

Key Information
SAS CONSEILS ET PRESTAT...
Suppliers
15/09/2018
Start Date
31/12/2023
End Date
DR-6905493/SMB/SC
DR Reference
MS-4194/SMB/SC
MS Reference
(Blank)
FC Reference
IT-4194/SMB
IT/DO Reference
Guerra Dall'Oro, Simon
Comm1
Comm2
Donche, Joelle
Tech1
Challoin, David
Tech2
<https://cds.cern.ch/search?c...>
FC Link
<https://cds.cern.ch/search?ln...>
MS Link
<https://cds.cern.ch/search?ln...>
IT/DO Link
EUR
Contract Currency

Financial Summary
406.14K
Total Contract amount
0.00
FC Authorised
237.73K
Commitment
168.42K
Left To Spend
58.53%
% Spent
N/A
FC % Spent

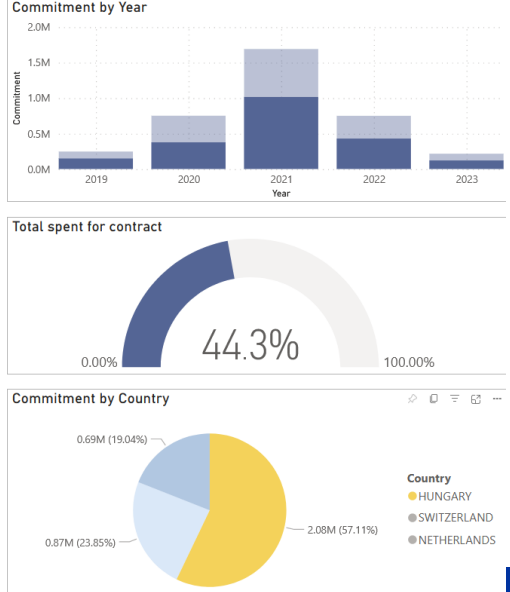


Contract reference
B1
B1129/EN
B1130A/EN
B1159/BE
B1186/EP
B1212/BE
B1214/HSE
B1215/HSE
B1221/BE
B1225/EP/EXP
B1226/EP/EXP
B1227/BE
B1232/BE
B1255/SY
B1258/BE
B1276/SCE
B1280/EP/EXP
B1281/EP/EXP
B1302/IT
B1322/EP

Budget Code Type
CERN
TEAMS

Key Information
WIRD AG
Suppliers
31/07/2019
Start Date
31/08/2024
End Date
DR-7143446/IT
DR Reference
MS-4443/IT
MS Reference
6341
FC Reference
IT-4443/IT
IT/DO Reference
Davison, Joshua
Comm1
Azizi, Nouridine
Comm2
Aparicio Cotarelo, Borja
Tech1
Dafonte Perez, Eva
Tech2
<https://cds.cern.ch/search?c...>
FC Link
<https://cds.cern.ch/search?ln...>
MS Link
<https://cds.cern.ch/search?ln...>
IT/DO Link
CHF
Contract Currency

Financial Summary
4.71M
Total Contract amount
0.00
FC Authorised
2.08M
Commitment
2.62M
Left To Spend
44.28%
% Spent
N/A
FC % Spent



TOOL NEWS

1. DONE

- ✓ DAI pool routing (Ask Lisa for modifications)
- ✓ DL orders to COMM1 of the Contract
- ✓ K contract reference via EDH (like X contracts)

2. IN PROGRESS

- OSVC routed to the COMM1 of the Contract
- Signature Memo control dor IPT signature workflow on EDH
- New Qualiac function to change the «Dépôt» of an order without Amendment
- Résumé de Dossier via EDH

Personnel (appointments)



New positions

- 1st October: Charles Parmentier (Josh), Mihaela Palimaru (Jérôme), Anthony Veyret (Charles)
- 1st November: Miriam Cordero (Lisa)
- To come: one QUEST for Charles and one COAS for Josh

Thank you



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